

THE PERFORMANCE DILEMMA

A PERFORMANCE DILEMMA arises when personal, social, and professional influencing factors negatively impact an individual to the extent that their connections with the environment – and ultimately their performance – is temporarily disrupted.

Social Impacting Factors

= Factors are elements of the social environment that affect a person's behavior and decisions, such as social ties, norms, cultural expectations, or "peer pressure".

Personal Impacting Factors

= Factors are defined as factors that influence a person's decisions, behavior, and development, e.g. health, personal values or experiences.

Professional Impacting Factors

= Factors are elements within the work environment that affect a person's behavior, decisions, and performance, such as corporate culture, leadership, or company policies.

