

THE 12 nessio COMPETENCIES

Stand:
Oktober 2024

PERSONAL COMPETENCIES



Sense of
Responsibility
& Integrity



Decisiveness
& Risk Awareness



Willingness
to Learn



Self-Reflection
&
Self-Assessment



SOCIAL COMPETENCIES



Communication
& Rhetoric



Empathy



Leadership



Conflict
Management



PROFESSIONAL COMPETENCIES



Business
Acumen



Structured &
Efficient Working



Analytical
Thinking & Acting



Coaching



PERSONAL COMPETENCIES

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SENSE OF RESPONSIBILITY & INTEGRITY

Sense of responsibility is the ability and willingness of a person to be aware of their duties and tasks and to fulfill them conscientiously.

Integrity is defined as the quality of being honest, sincere, and morally upright.



DECISIVENESS & RISK AWARENESS

Decisiveness describes a person's ability or willingness to make decisions quickly and effectively.

Risk awareness describes a person's willingness to take risks.



WILLINGNESS TO LEARN

Willingness to learn is the readiness and motivation of a person to acquire new knowledge, skills, or experience.



SELF-REFLECTION & SELF-ASSESSMENT

Self-reflection is the ability of a person to consciously question their own thoughts, feelings, actions and experiences and to gain orientation from them.

Self-assessment is a person's ability to assess themselves objectively and realistically.

SOCIAL COMPETENCIES

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COMMUNICATION & RHETORIC

Communication is the ability to exchange information, thoughts, feelings, and perspectives with others and to enable resonance.

Rhetoric is the art and skill of persuasion and expression through language.



EMPATHY

Empathy is the ability to understand the feelings, thoughts, perspectives, and emotions of other people.



LEADERSHIP

Leadership is the ability to provide direction, support and vision to other individuals or groups, to motivate, influence and lead them responsibly.



CONFLICT MANAGEMENT

Conflict management is the ability to recognize tensions and conflicts between individuals or groups, to deal with them constructively and to transform them into positive changes.

PROFESSIONAL COMPETENCIES

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BUSINESS ACUMEN

Business Acumen is a person's ability to understand the fundamental aspects and interrelationships of business and organizational practices.



STRUCTURED & EFFICIENT WORKING

Structured and Efficient Working is the ability to plan, organize, and execute tasks, projects, or activities in an orderly and methodical manner to achieve maximum productivity and efficiency.



ANALYTICAL THINKING & ACTING

Analytical Thinking is a person's ability to collect, organize and understand information, and recognize patterns or relationships between different elements.

Analytical Acting is the implementation of concrete measures and decisions.



COACHING

Coaching is the ability to facilitate an interactive and goal-oriented process where a coach supports an individual (the coachee) or a group (the coachees) in defining and achieving their goals and realizing their full potential.